



**PUYALLUP SURGICAL**  
CONSULTANTS  
a division of Proliance Surgeons



# Physician Packet

**General Surgery Department**  
[www.puyallupsurgeons.com](http://www.puyallupsurgeons.com)

As the health care system strives both to improve quality and rein in spending, physicians are finding that joining larger groups offers many benefits for both them and their patients. Joining Puyallup Surgical Consultants means added financial security of a group without sacrificing the benefits of autonomy associated with a solo practice.

# Who We Are

## About Puyallup Surgical Consultants a division of Proliance Surgeons

Puyallup Surgical Consultants a division of Proliance Surgeons is Pierce Counties leading general surgery and urology practice. Founded in 1992 by dedicated and caring surgeons, PSC has never wavered from its mission: to provide high-quality surgical care in an efficient and cost-effective manner, creating an environment of respect, dignity and confidentiality for each of our patients.

Proliance Surgeons, Inc., is one of the largest surgical practices in the country, with 200 physicians specializing in Orthopedics, Ear, Nose & Throat, Ophthalmology, Plastic & Reconstructive Surgery, Urology and General Surgery. Proliance is committed to providing the highest quality of care available. Our physicians provide care at over 60 conveniently located offices throughout King, Snohomish, Pierce, Skagit, and Benton counties of Washington. All General Surgeons have training in general surgery, with additional specialized training in breast, thoracic, vascular or colo-rectal surgery. Our board-certified urologists are specially trained to perform robotic-assisted laparoscopic surgery with the da Vinci Surgical System.



### Mission

- ▶ To be the leader in physician managed healthcare services



### Vision

- ▶ Excellent surgical and clinical care for every patient, every day
- ▶ Employee-oriented
- ▶ Physician-driven



### Values

- ▶ Integrity
- ▶ Leadership
- ▶ Loyalty
- ▶ Mutual Respect

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## Facts about the Proliance Family

- Professional Services C-Corp
- 44+ Offices
- 214 Physicians
- 325 Credentialed Providers
- 46,200+ Surgeries in Owned ACSs
- Over \$5.5 MM in Uncompensated Care
- 1900+ Employees
- Formed in 1993
- 19 Surgery Centers
- Physicians -- General (22), Urology (2)

## Get in touch



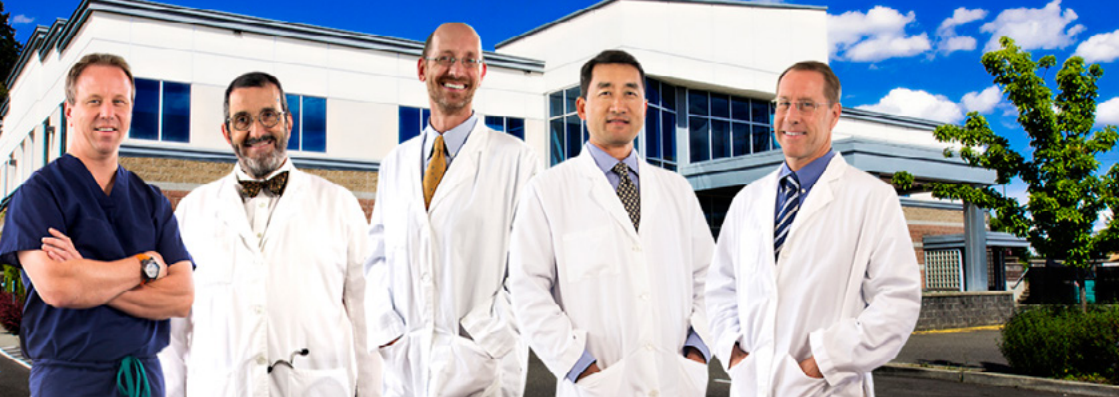
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## Advantages to **Joining our Practice**

- ▶ **Increased Revenue Potential**
- ▶ **Increased Patient Load Potential**
- ▶ **Increased Reimbursement Rates**
- ▶ **Physician shareholder owned ambulatory surgery center on the same floor as our clinic**
- ▶ **Decreased Operating Cost**
  - Benefits
  - Supplies
  - Billing
  - Information Systems
  - Lower Vendor Fees
- ▶ **Low shareholder buy in cost**
- ▶ **Pooled Resources**
  - Legal
  - Accounting
  - Administrative Support
  - Marketing
- ▶ **Physician shareholder owned pathology lab on the same floor as our clinic**

## Shareholder Information

- + Shareholders are all equal and are all Board Certified Surgeons
- + After 1 year of service Surgeons become ASC Shareholders
- + After 1 year of service Surgeons become Proliance Surgeon Shareholders



**Urology**  
**General Surgery**  
**Colorectal Surgery**  
**Surgical Oncology**

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